

As one of Canada's Best Managed Companies for 14 consecutive years, Concentra prides itself on fostering employee engagement and a workplace of openness and respect.

Concentra is Canada's leading provider of wholesale banking and trust solutions to credit unions from coast to coast. With deep co-operative roots, Concentra is focused on creating value for the credit union system. We partner with credit unions to ensure over five million Canadian members can choose competitive financial services from their local credit union.

Concentra Trust – a wholly-owned subsidiary – has been delivering estate and trust services nationwide for over 65 years.

Concentra employees enjoy a competitive total rewards package and flexible work environment. We are looking for a results oriented Leader to join our team in our Saskatoon location.

VP Trust (Full-time, Permanent Position)

Reports to: President & CEO

PURPOSE OF THE POSITION

We are looking for an “eyes on the ball, roll up your sleeves” leader to join our team. Reporting to the President and CEO, this person is the fearless, visionary leader of our Trust company. This wo/man, ensures operations and business activities progress in a productive and nimble state, while looking for constant opportunity to grow our Trust business and challenge the status quo. Responsible for the overall management, supervision, and strategic execution at Concentra Trust including overseeing the personal and corporate Trust Business.

KEY RESPONSIBILITY AREAS

- Direct company operations to ensure Concentra Trust is winning the hearts and minds of employees, customers, partners and investors across Canada.
- Work closely with company leaders to execute on the Strategic Plan, manage, and grow business.
- Removing barriers that cause things to slow down, so that Concentra Trust is nimble, yet thoughtful in process, decisions and actions. Continually assessing the performance of the company and continuously seeking improvement.
- Oversee a high-level of quality and productivity within the organization.
- Effectively communicates corporate strategy, oversees execution of strategic initiatives and aligns employees' vision with the strategic objectives.
- Opportunistically sees business development, knowing we can serve our clients best
- Plays a key role is setting a transformational business plan, and leads with ethics, credibility and heart.
- Is Passionate about providing an exceptional customer experience.

POSITION REQUIREMENTS

ACADEMIC/EXPERIENCE

- University degree in commerce, finance, marketing or an equivalent combination of education and experience complemented by a professional designation
- Advanced knowledge of the financial services industry, Trust and or Wholesale banking, credit unions and co-operatives, and regulatory/legislative environments
- Deep expertise and intimate knowledge of trust and wholesale finance instruments used by banks, in order to diversify and grow services
- Strong understanding of risk in financial services and in highly regulated environments
- Executive leadership experience within the financial services field
- 10+ years' experience in business operations in a multi-line financial business enterprise

KEY EFFECTIVENESS SKILLS

- Communications/Interpersonal
- Leadership
- Managing Change
- Creative Problem Solving and Decision Making
- Impact and Influence
- Innovation
- Strategic Planning

Applications for this opportunity accepted until end of day **October 19, 2018**.

To apply, please visit our Career page at www.concentra.ca

We thank all applicants for their interest, however, only those selected for an interview will be contacted.