



Company: Investors Group

Company description: Investors Group is a Canadian leader in providing personal financial planning services, and is dedicated to building lasting client relationships. Our primary objective is to help Canadians plan for financial security by providing quality financial planning advice and products through a network of Consultants.

By developing relationships, building full comprehensive financial planning and dedicating the time and commitment to each client, you can thrive in an independent and flexible working environment.

*Investors Group Financial Services Inc. is a member of the IGM Financial Inc. group of companies. The shares of IGM Financial Inc. are listed on The Toronto Stock Exchange. The stock exchange symbol is IGM.*

Industry: Financial Services

Position: Division Director- Accelerated Program

Experience:

3-5 years of Financial or Management experience, Mutual funds and Insurance licenses are an asset. Completion of the CFP or in the process of completing it. Willingness to complete other pre-requisites set out by the program's criteria.

Job Description: Investors Group is currently introducing 2 Division Director Accelerated Program Management positions in Calgary. This position involves;

- Building your own Comprehensive Financial planning practice
- Building a diversified financial planning team of Consultants
- Mentoring, coaching and education
- Recruiting
- Compliance
- Business Planning & Reporting
- Client Retention
- Consultant Retention
- Client Acquisition
- Productivity

Desired Skills and Expertise:

- Entrepreneurial mind set
- High Achievement potential
- People orientated
- Self-directed
- Ability to train and develop individuals
- Ability to Prospect
- Career commitment
- Positive Outlook
- Dynamic
- Influential
- Well-connected
- Wanting to make a difference

Email resume to Brian Mennis - [brian.mennis@investorsgroup.com](mailto:brian.mennis@investorsgroup.com)

This is a full-time opportunity to establish a variable-income and self-employed business in association with Investors Group. Submissions are subject to an initial and ongoing review process. Investors Group offices are located in all provinces and territories in Canada. Please submit your Résumé/Application only to one office.